Financial Review of the Global Oil and Natural Gas Industry: 2020















Petroleum and Liquid Fuels Markets Team

May 2021

Key findings for 2020

- Brent crude oil daily average prices were \$43.21 per barrel in 2020—33% lower than 2019 levels and the lowest annual average since 2004.
- In this study of 92 companies, the combined petroleum liquids production decreased 5% in 2020 from 2019, and natural gas production decreased 6%.
- As a result of both relatively few discoveries and downward proved reserves revisions, total proved reserves declined 9% in 2020.
- Finding plus lifting costs decreased 5% from 2019 to 2020.
- Several acquisitions and company dissolutions in 2020 reduced the total number of companies in this study from 102 in 2019 to 92 in 2020.
- Most refiners' earnings per barrel processed were negative in 2020.

Note: The 92 companies analyzed in this study publish publicly available financial statements. A full list of the companies included and a glossary of terms begin on slide 24.

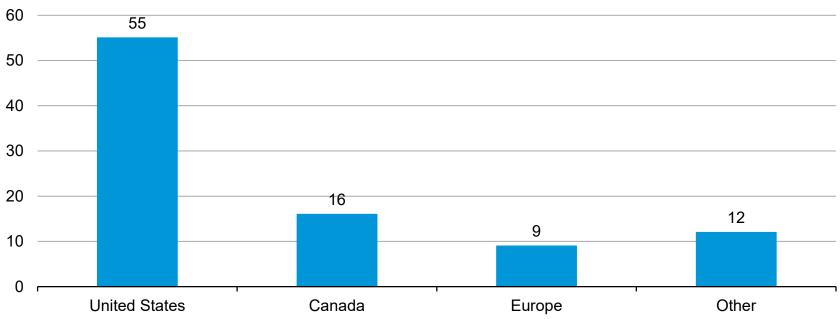


Upstream



Most company headquarters included in our study were located in the United States

Geographic distribution of global oil and natural gas company headquarters, 2020 number of companies

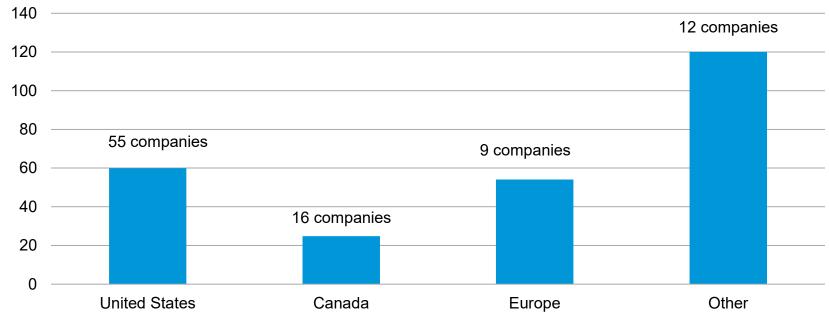


Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: *Other* includes Argentina, Brazil, Chile, China, Colombia, Mexico, Thailand, and Russia



Global oil and natural gas company proved reserves were highest in the *other* category

Proved reserves of global oil and natural gas companies by region of headquarters, 2020 billion barrels of oil equivalent

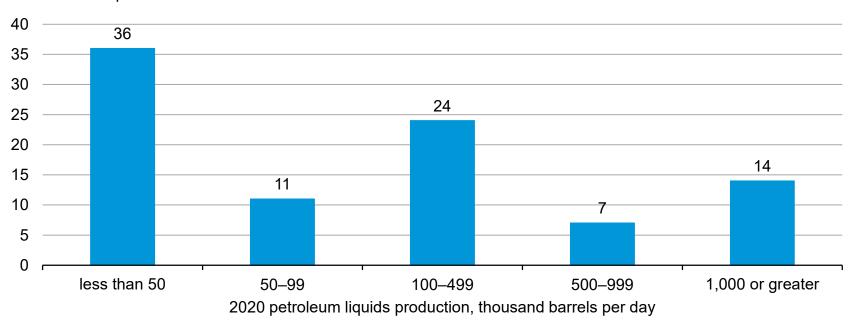


Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: *Other* includes Argentina, Brazil, Chile, China, Colombia, Mexico, Thailand, and Russia



Almost 40% of companies we included produced less than 50,000 barrels per day in 2020

Distribution of companies by volume of petroleum liquids produced, 2020 number of companies

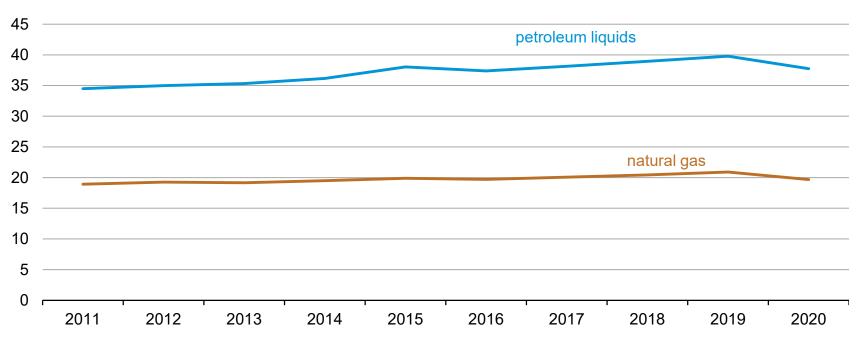




Production from the oil and natural gas companies declined in 2020 compared with 2019

Petroleum liquids and natural gas production, 2011-20

million barrels of oil equivalent per day

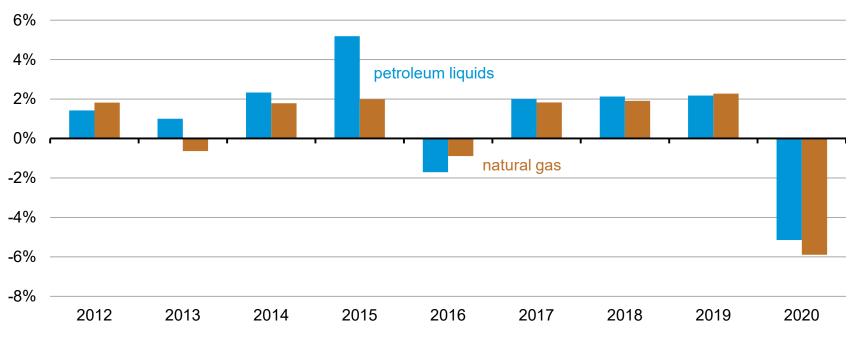




Petroleum liquids and natural gas production decreased from 2019 to 2020

Petroleum liquids and natural gas production, 2012–20

year-over-year change

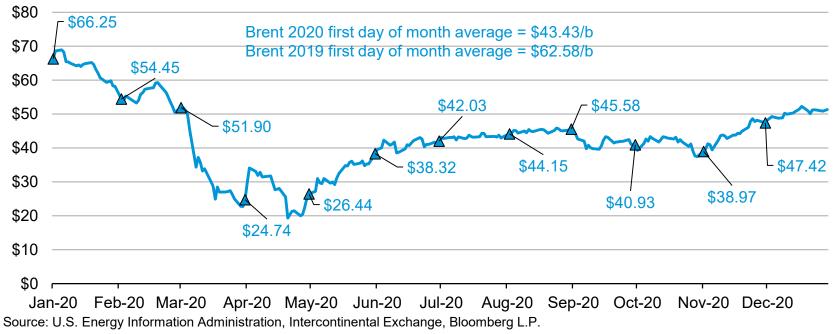




The SEC requires companies to value proved reserves based on an average of the prices on the first day of each month

Brent crude oil front-month futures prices, 2020

dollars per barrel (b)



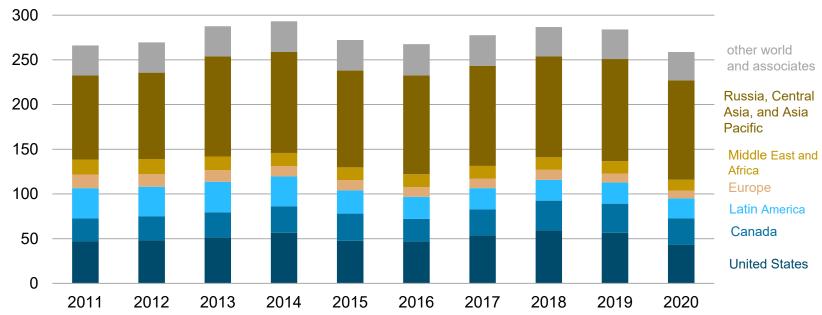
Note: SEC = U.S. Securities and Exchange Commission



Global proved reserves totaled 258 billion barrels of oil equivalent at the end of 2020, 9% lower than at the end of 2019

Proved reserves by region, 2011–20

billion barrels of oil equivalent

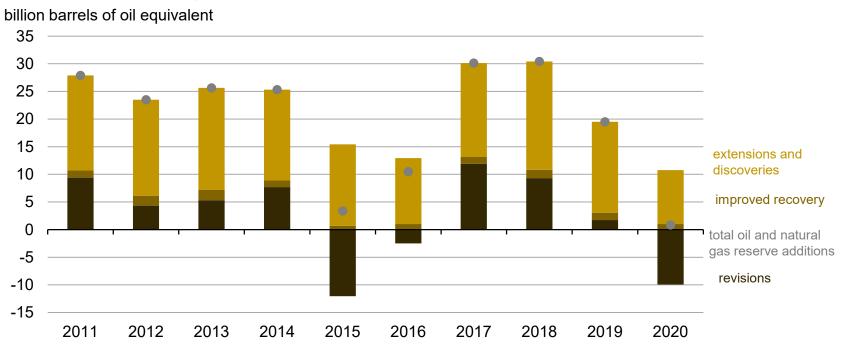


Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: Mergers and acquisitions between companies may affect net reserve changes for the year and comparisons between years



Net proved reserve additions for petroleum liquids and natural gas were almost zero in 2020 as a result of negative revisions

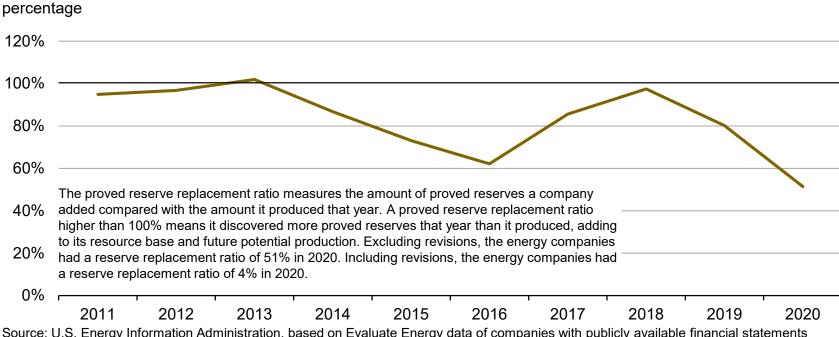
Proved reserve additions, 2011–20





Excluding revisions, the companies replaced 51% of their production through organic proved reserve additions

Proved reserve replacement ratio, 2011–20



Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: Excludes proved reserve revisions. Organic proved reserves additions include those added through extensions and discoveries and improved recovery.



Total upstream costs incurred decreased to \$252 billion in 2020, the lowest in the 2011–20 period

Upstream costs incurred, 2011–20

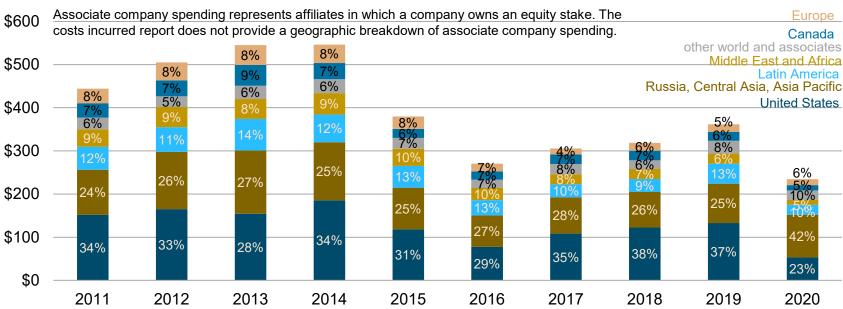
billion dollars \$700 16% \$600 7% unproved reserve acquisition 5% 8% 5% exploration \$500 8% 14% 6% development 13% 16% 13% \$400 12% 15% 14% 14% 12% 17% 23% \$300 13% 10% 8% 7% 10% 74% 13% 63% \$200 72% 66% 62% 66% 63% \$100 58% 68% \$0 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: Percentages are shares of total upstream costs. Percentages may not sum to 100% because of rounding



Most of the decrease in exploration and development spending from 2019 to 2020 was in the United States

Exploration and development costs incurred, 2011–20

billion dollars



Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements

Note: Percentages are shares of global exploration and development costs incurred. Percentages may not sum to 100% because of rounding.

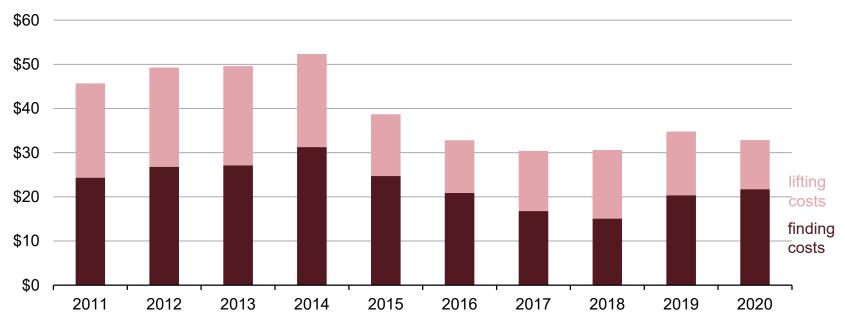
Includes costs incurred from acquiring unproved reserves



Finding plus lifting costs decreased 5% from 2019 to 2020

Finding plus lifting costs, 2011-20

dollars per barrel of oil equivalent



Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: Excludes proved reserve revisions



Capital expenditure and cash from operations decreased \$106 billion and \$151 billion, respectively, from 2019 to 2020

Cash from operations and capital expenditure, 2011-20

billion dollars \$700 \$600 cash from operations \$500 \$400 \$300 capital expenditure \$200 \$100 \$0 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020



The companies increased net debt by \$68 billion in 2020, the largest annual increase since 2014

Financing activities, 2011–20

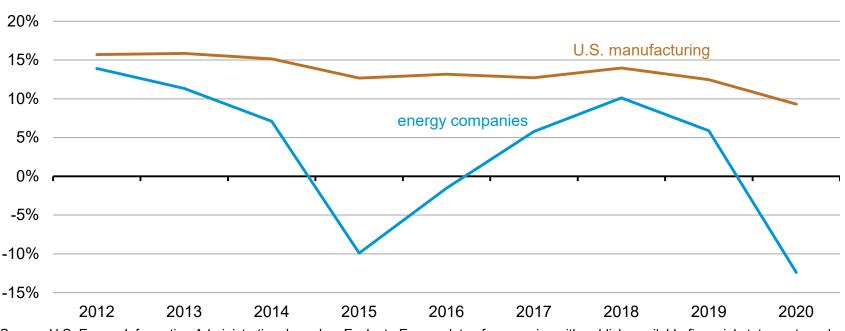
billion dollars \$200 \$150 net proceeds from asset sales net share issuance \$100 net change in debt \$50 \$0 -\$50 -\$100 -\$150 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020





Return on equity for the energy companies and for U.S. manufacturing companies decreased to -12% and 9%, respectively, in 2020

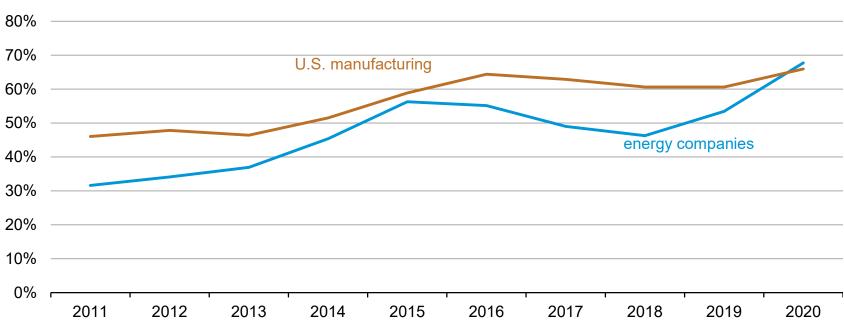
Return on equity, energy companies and U.S. manufacturing companies, 2012–20 percentage





The long-term debt-to-equity ratio increased to 68% for the energy companies and to 66% for U.S. manufacturing companies

Long-term debt-to-equity ratio, energy companies and U.S. manufacturing companies, 2011–20 percentage





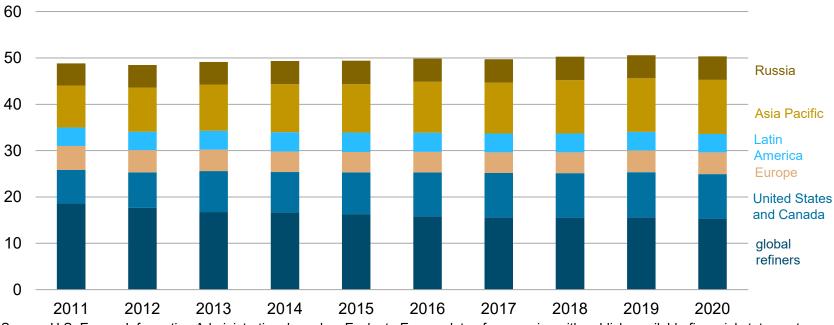
Downstream



Global refining distillation capacity decreased slightly from 2019 to 2020

Global refining distillation capacity by region, 2011–20

million barrels per day



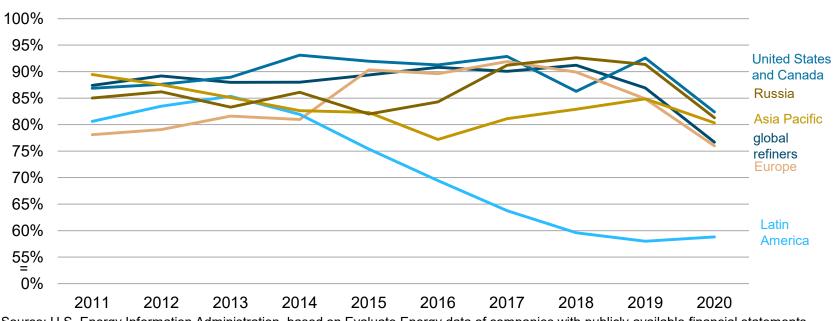
Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: A global refiner is a company with refining assets in different regions of the world.



Capacity utilization for all companies averaged 78% in 2020 and declined in most regions

Refining capacity utilization by region, 2011–20

percentage

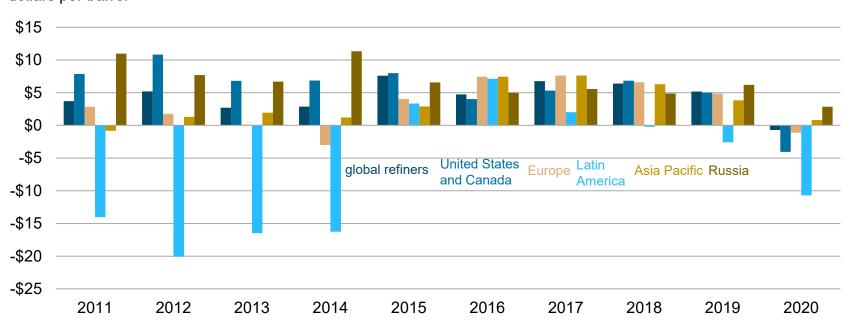


Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: A global refiner is a company with refining assets in different regions of the world.



Earnings per barrel processed declined for most refiners from 2019 to 2020

Refiner earnings per barrel of oil processed by region, 2011–20 dollars per barrel



Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: A global refiner is a company with refining assets in different regions of the world.



Appendix: List of companies in the upstream analysis

Abraxas Petroleum Corporation Cenovus Energy Inc. EPL Oil & Gas Inc. Linn Energy Penn Virginia Corporation Sonde Resources Corp. Aker BP ASA Centennial Resource Development, Inc. Equinor ASA Lonestar Resources US. Inc. Petrobras (IFRS US\$ Current) SRC Energy Inc Amplify Energy Corp. Chesapeake Energy Corp. Erin Energy Corporation Lukoil PJSC PetroChina Stone Energy Corporation Anadarko Petroleum Corp. Chevron Corporation Extraction Oil & Gas, Inc. Magnolia Oil & Gas Corporation Petrominerales Ltd. Suncor Energy Inc. Antero Resources Corporation ExxonMobil Marathon Oil Corp. PetroQuest Energy, Inc T-Rex Oil. Inc. Cimarex Energy Co. APA Corporation Clayton Williams Energy, Inc. FieldPoint Petroleum Corporation Matador Resources Company Pioneer Natural Resources Company Talos Energy Inc. Maverick Natural Resources, LLC Apco Oil and Gas International Inc. CNOOC Ltd Forest Oil Corporation TNK-BP International Ltd Approach Resources Inc Concho Resources Inc Frontera Energy Corporation Mid-Con Energy Partners, LP QEP Resources Inc Total Athlon Energy Inc. ConocoPhillips Galp Energia Montage Resources Corporation Range Resources Corporation TransAtlantic Petroleum Ltd ATP Oil & Gas Corp. Contango Oil and Gas Company Gastar Exploration Inc. Murphy Oil Corporation Repsol TransGlobe Energy Corporation Bankers Petroleum Ltd. Continental Resources, Inc. Gazprom Neft PJSC Newfield Exploration Company Ring Energy Inc Triangle Petroleum Corporation Battalion Oil Corporation Crescent Point Energy Corp GeoPark Limited Roan Resources Inc. Unit Corporation Nexen Inc. Baytex Energy Corp. Denbury Inc. Gran Tierra Energy Inc. Noble Energy Inc. Rosehill Operating Company, LLC Vaalco Energy Inc **Berry Corporation Devon Energy Corporation** Harvest Natural Resources Inc. Northern Oil & Gas. Inc. Rosetta Resources Inc. Grizzly Energy LLC Diamondback Energy Inc. Oasis Petroleum Inc. Rosneft W & T Offshore BG Group Hess Corporation Black Stone Minerals LP Earthstone Energy Inc. **HighPoint Resources Corporation** Occidental Petroleum Corporation Royal Dutch Shell Whitecap Resources Inc. Blue Ridge Mountain Resources, Inc. Ecopetrol Houston American Energy Corp OMV Group Royale Energy Inc. Whiting Petroleum Corporation Bonanza Creek Energy Inc Ovintiv Inc. Husky Energy Inc. PHX Minerals Inc RSP Permian Inc WPX Energy, Inc. RP Plc **Endeavour International Corporation** International Petroleum Corporation Paramount Resources Ltd. Sabine Oil & Gas Corporation YPF Sociedad Anonima Brazos Valley Longhorn, L.L.C. Energen Corp Jagged Peak Energy Inc. Parex Resources Inc. Mesquite Energy, Inc. Yuma Energy, Inc. Yuma Energy, Inc. (Pre Davis) California Resources Corporation Energy XXI Gulf Coast, Inc. Kodiak Oil & Gas Corp. Parsley Energy Inc. SandRidge Energy, Inc. Callon Petroleum **Enerplus Corporation** Kosmos Energy Ltd PDC Energy, Inc. Seven Generations Energy Ltd. Camber Energy, Inc. Laredo Petroleum Inc. PEDEVCO Corp. Sherritt International Corp Canadian Natural Resources Limited **EOG Resources** Legacy Reserves Inc. Pemex Sinopec

Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: Some companies merged, split, or delisted before 2020. A total of 92 companies existed in 2020.

Pengrowth Energy Corporation

SM Energy Company

Lilis Energy Inc.



Carrizo Oil & Gas. Inc

EP Energy Corporation

Appendix: List of companies in the downstream analysis

Alon USA Energy

Andeavor

Blue Dolphin Energy Co

BP Plc.

Cenovus Energy Inc.

Chevron Corporation

CVR Energy, Inc.

Delek US Holdings

ENI

ExxonMobil

Galp Energia

Gazprom Neft PJSC

Grupa Lotos

HollyFrontier Corporation

Husky Energy Inc.
Imperial Oil Limited

INA Group

Indian Oil Corporation Limited

Lukoil PJSC

Marathon Petroleum Corporation

MOL Group

Neste Corporation

OMV Group

Par Pacific Holdings, Inc.

PBF Energy Inc

Pemex

Petrobras (IFRS US\$ Current)

PetroChina Phillips 66

PKN Orlen Repsol

Rosneft

Royal Dutch Shell

Sinopec

Suncor Energy Inc.

TNK-BP International Ltd

Total TUPRAS

Valero Energy Corporation

Western Refining Inc.

Source: U.S. Energy Information Administration, based on Evaluate Energy data of companies with publicly available financial statements Note: Some companies merged, split, or delisted before 2020. A total of 36 companies existed in 2020.

Background

- The upstream analysis focuses on the financial and operating trends of 92 global oil and natural gas companies (called *the companies* or *the energy companies*), and the downstream analysis focuses on 36 companies.
- The data come from the public financial statements each company publishes, which a data service (Evaluate Energy) aggregates for ease of data analysis.
- For consistency, we kept an energy company's assets that were acquired by another company in the group in 2011 or later were kept in the data for the previous years.
- Several charts show comparisons between energy companies and the U.S. manufacturing industry. We collected the data from the U.S. Census Bureau's *Quarterly Financial Report.*

Brief description of terms

- Cash from operations is a measure of income from the company's regular business activities.
- Capital expenditure is cash used to purchase property, plant, and equipment.
- Financing activities measure inflows and outflows in debt or equity markets, including dividends, share issuance or repurchases, and debt issuance or repayments.
- Return on equity is a measure of the profit a company earns on money that shareholders have invested.
- *Market capitalization* is the total value of a company's outstanding, publicly traded shares.

Brief description of terms

- Net income represents profits after taxes and depreciation.
- Asset impairments occur when a company lowers the estimated value of a property to reflect current market value, which may result from the loss of production potential or a decline in oil prices.
- Reserve revisions are changes to prior year-end proved reserve estimates, either
 positive or negative, resulting from new information other than an increase in proved
 acreage (extension). Revisions include increases of proved reserves associated with
 the installation of improved recovery techniques or equipment. They also include
 correction of prior year arithmetical or clerical errors and adjustments to prior year-end
 production volumes to the extent that these alter reserves estimates.

Brief description of terms

- *Upstream activities* refers to crude oil exploration, production, and other operations that occur before refining.
- *Downstream activities* refers to refinery operations, product sales, and marketing at the wholesale and retail levels.